

The New Jersey Law Journal Honors Flaster Greenberg's Mergers & Acquisitions Practice with the "New Jersey Dealmakers" Award Press Release

August 12, 2022

We are pleased to announce that Flaster Greenberg has been selected by the *New Jersey Law Journal* as a "Dealmaker of the Year" for its active Mergers & Acquisitions practice.

At the heart of Flaster Greenberg is a robust M&A practice with a group of highly skilled attorneys who represent closely-held middle market companies with a national footprint. The firm represents buyers and sellers in asset and equity acquisitions, repurchases and redemptions of equity, joint ventures, leveraged buyouts, recapitalizations, tax-free mergers and spin-offs, bankruptcy sales, real estate transactions, equity investments, partnership ventures and financing transactions. Our core group of M&A attorneys handled a high volume of multimillion-dollar transactions in 2021, from the routine acquisition to extremely complex transactions.

Flaster Greenberg works with clients in a multitude of industries. Recent industry involvement includes: manufacturing, biotech, healthcare, veterinary, food imports and distribution, distillery, flooring, real estate holdings, trade supply, warehouse automation, NFTs, online and brick and mortar retail, publishing, restaurant and hospitality, travel and Medicare benefits.

Flaster Greenberg's holistic approach begins early in the process with strategic, tax and wealth preservation planning, followed by engaging an investment banker if needed, managing due diligence, negotiating the transaction and ancillary arrangements (employment, rollover equity, financing, investor agreements, and more), and post-closing terms and integration matters. Flaster hosts an annual large-scale regional M&A conference for key deal makers and M&A professionals.

"A distinguishing strength of our M&A team is that our deep bench of transactional and tax attorneys provides a holistic, full-service, individualized approach to our representations, listening to our clients' needs and providing our clients with efficient and high-level counsel. Our deal volume, complexity of transaction, quality of service to our client and value proposition sets our firm apart," said Steven S. Poulathas, Co-Managing Shareholder and & Past Chair of the firm's Corporate Department.

Tami Bogutz Steinberg, Chair of the Business and Corporate Department and Member of the firm's Board of Directors adds, "We often get involved early on in the process with strategic, tax and succession planning, which enables our team to facilitate a smooth, efficient and quick transaction for clients. The sophisticated qualifications and practical approach undertaken by our attorneys give our clients a strategic advantage to execute deals that achieve outstanding results."





The *New Jersey Law Journal* sets out to recognize lawyers and law firms who have left an indelible mark on the legal community in New Jersey and beyond through their unwavering dedication to the profession." Click here for a closer look at our representative client experience and successes and our approach to client service.

To learn more about the firm's Mergers and Acquisitions Practice, view the list of attorneys, or contact a member of the department, click here.

View complete list of honorees. **ATTORNEYS MENTIONED** William Burnett Courtney Dolaway Harry Giacometti Mariel Giletto Stephen Greenberg Joseph Hayes **Daniel Markind** David Neufeld Steven Poulathas Lauren Schwimmer Douglas Stanger Tami Bogutz Steinberg Michele Tarantino Alan Zuckerman