

Flaster Greenberg Adds Corporate Shareholder In NJ

August 4, 2021 By Nick Muscavage

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Flaster Greenberg PC is expanding its business and corporate law practice with the addition of an attorney who previously served as the chair of Parker McCay PA's corporate department.

Mariel J. Giletto joined Flaster Greenberg on Monday as a shareholder in its business and corporate department. Dual-licensed in New Jersey and Pennsylvania, Giletto will be working from the firm's Cherry Hill, New Jersey, office, primarily focusing on representing and advising companies through all aspects of the business life cycle.

After six years at Parker McCay, Giletto told Law360 Pulse that she made the switch to Flaster Greenberg because she saw an opportunity to grow her practice by coordinating with the firm's attorneys and existing practices.

"I decided to join Flaster Greenberg because they are a business firm with an entrepreneurial spirit and a talented group of attorneys whose practices complement mine," she said. "Flaster Greenberg offers a wide array of practice groups, including tax, estates, employment, and intellectual property, that are necessary for my current clients."

Giletto said that Flaster Greenberg is a "business-minded law firm" and said she knows firsthand that it has the resources to assist businesses and adapt to changing times.

"Over the length of my career, I have met and had the fortune of working with a couple of the attorneys from Flaster Greenberg, and each of them contributed to my decision to join Flaster Greenberg," she said.

Admitted to the New Jersey bar in 2006 and the Pennsylvania bar in 2005, Giletto has focused her practice on serving as outside counsel and a trusted adviser for the past 15 years. She works alongside business owners and their C-level executives to develop efficient strategies to protect, prevent and solve the challenges many businesses encounter.

"Businesses benefit from an attorney that learns about their industry and their pressure points and works to develop practical solutions to suit their business needs," she explained. "I am excited to bring those services to Flaster's existing clients, while expanding our existing client base."

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Giletto has represented and advised companies through all aspects of the business life cycle, beginning with business formation and assisting with growth and investment strategy. She also has experience with corporate governance and compliance and exit strategies.

Giletto has developed a reputation of securing successful outcomes for her clients, who operate in an array of industries including, manufacturing, life sciences, banking, academia and gaming. Her experience is what attracted Flaster Greenberg.

"Mariel's excellent reputation in the business community and extensive experience with handling complex business transactions makes her an outstanding addition to the firm," Steven S. Poulathas, co-managing shareholder at Flaster Greenberg, said in a statement. "We are always searching for top-notch attorneys like Mariel to join our team and are thrilled she decided to grow her practice by joining Flaster Greenberg. Our clients, who include high-net-worth families, businesses and entrepreneurs, will find Mariel to be a tremendous asset."

Giletto is the latest hire in a series of additions to Flaster Greenberg.

Throughout the past 19 months, the firm has experienced a significant uptick in lateral hiring activity, according to the firm, having brought on a total of 24 attorneys since January 2020. The additions have expanded practices such as business and corporate, litigation and intellectual property, as well as increased the firm's southern Florida footprint.

"Flaster Greenberg's strategy is to grow methodically by selectively attracting strong laterals that complement our existing practice strengths. This approach has proven beneficial to both the firm and our clients," Poulathas said. "Our recent shareholder additions allow us to more fully serve our clients with a continuing depth and breadth of services."

Giletto, who graduated from Rutgers University and received her law degree from Villanova University School of Law, said she enjoys practicing business law because every case presents different challenges.

"I love learning about each client and their industries and developing a relationship with those clients in order to provide the best advice for them," she said. "New Jersey and Pennsylvania are great places for such a practice, because no matter how big an area is, the business community is generally a close community. If you can be trusted to provide great legal services, the community will support you."

--Editing by Patrick Reagan.

Read more at: https://www.law360.com/newjersey/articles/1409407/flaster-greenberg-adds-corporate-shareholder-in-nj

ATTORNEYS MENTIONED

Mariel Giletto

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Steven Poulathas