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## Two Flaster Greenberg Attorneys Named NJBiz 2023 Leaders in Law

*Press Release*

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April 11, 2023

Corporate Law Shareholders Tami Bogutz Steinberg and Mariel Giletto have been named 2023 NJBiz Leaders in Law honorees. According to the media outlet, it was the largest group of nominees in this event's history.

Following an open nomination period, honorees were chosen by a panel of independent judges with experience in the justice system. The selections were based on legal professionals – lawyers and general counsels – whose dedication to their occupation and to their communities is outstanding.

As part of the nomination process, the honorees submitted their bios and answered questions such as

- What do you consider your greatest contribution to your client's success?
- Describe a career challenge you overcame and the outcome.
- What type of community involvement are you part of?
- And more.

View the complete list of honorees [here](#).

### About Our South Jersey Corporate & Business Attorneys

#### Tami Bogutz Steinberg

For over 30 years, scores of business owners and entrepreneurs have turned to Shareholder Tami Bogutz Steinberg as their trusted legal advisor. She is one of South Jersey's leading business and corporate attorneys and a veteran trailblazer in her field.

She has extensive expertise in representing closely-held middle market companies in all stages of their business life cycle. Her practice emphasizes mergers and acquisitions and outside general counsel work, in addition to financings, joint ventures, partnership and shareholder transactions, contracting, dispute resolutions and corporate governance.

Tami prides herself on working closely with her clients and always keeping their desired goals in mind. She is skilled at identifying their needs, providing practical advice, and guiding them through the ever-changing business and legal environment.

Tami chairs Flaster Greenberg's Business and Corporate Department, previously served on the Board of Directors, is an active member of the firm's Women's Advisory Group and is a mentor of junior attorneys. She also spearheaded the firm's recent Mergers and Acquisitions Conference which brought together 150 professionals and business owners for informative sessions and networking opportunities.

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Tami's professional dedication and commitment to the community through her volunteer activities has significantly helped break the glass ceiling for female attorneys and other businesswomen. In addition, she has served as a member of the Boards and Executive Committee for the Southern NJ Chamber of Commerce, Congregation Beth El, and other organizations.

*My greatest contribution to my client's success is found in my ability to actively listen, provide personalized services as a trusted advisor, and proactively work to guarantee I achieve their desired business outcomes. Each client and their journey through the business life cycle differs. Recognizing the unique needs of each client is important. Although the process of a transaction may be the same, the client's goals, issues, personalities, and industries vary, and providing customized representation, not cookie-cutter advice, as I guide them through the ever-changing business and legal environment contributes to our success.*

*Inspired by my Jewish religious practice, I believe in charity, kindness, and justice. I fulfill these key principles by using my personal, legal and financial skills to benefit the community. Currently, I serve on the Board of Trustees and Budget and Finance Committee at Congregation Beth El, and was previously Finance Committee Vice President and Adult Education Chair. I recently served on the Board and Executive Committee of the Chamber of Commerce of Southern New Jersey, and previously on the Board of a summer camp for intercity youth and as a mentor for Philadelphia students from low-income families.*

## Mariel Giletto

For over 15 years, Mariel has served as a trusted advisor for her clients. She works alongside business owners and their C-level managers to develop efficient processes to protect, prevent, and solve the challenges many businesses encounter.

Mariel represents and advises companies through all aspects of the business life cycle, beginning with business formation, growth and investment strategy including financing and real estate transactions, corporate governance, and compliance, to the wind-down and dissolution processes.

Mariel's innate understanding of the day-to-day realities and pressures her business clients face stems from her upbringing in a multi-generational family of entrepreneurs. She combines this life experience with her legal skillset to creatively construct practical solutions to complex legal challenges tailored to suit her client's goals.

She chairs Flaster Greenberg's DEI Committee and is an active member of the firm's Women's Advisory Group.

Mariel's commitment to the community is evident through her work as president of the Rancocas Woods Business Association where she helps revitalize the Rancocas Woods business district to ensure it's a welcoming destination for South Jersey residents. In addition, she has also served as a member of the Burlington County Women's Advisory Council and American Red Cross – South Jersey Chapter Board.

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*Business development is challenging for women because most networking systems were developed by and for men. Early in my career, women advised me that golf was the key to business development. But, I had no interest in golfing. Ironically, at a golf outing, I discovered that golf skills would not help with business development, but my authenticity could lead to the development of trust with potential clients. The day I opted not to golf on a golf course proved to be my most productive business development achievement because I was able to make a lasting connection – without lifting a club.*

*As chair of Flaster Greenberg's Diversity, Equity and Inclusion Committee, I am at the helm of a 12-person team who focuses on initiatives that bring about cultural change, including offering scholarships to diverse law students. Through the firm's Women's Advisory Group, I am proud to provide practical legal advice to women business owners and executives to help them succeed. In addition, I serve as chair of the Rancocas Woods Business Association (a 501(c)3) where my mission is to revitalize Mount Laurel's historic shops. Community involvement helps me develop professionally as much as I help the community.*

#### **ATTORNEYS MENTIONED**

Marisel Giletto

Tami Bogutz Steinberg