FLASTER GREENBERG
Attorneys at Law | A Professional Corporation

Gaming

Flaster Greenberg attorneys provide a full spectrum of legal services to individuals, entities and organizations involved in the gaming industry. Our clients include casino developers, operators and property managers, investors and private equity firms, Native American gaming operations, lenders, gaming executives, equipment manufacturers and distributors, racing organizations, software development companies and various vendors to the industry.

The group is chaired by Tami Bogutz Steinberg, and members contribute varied backgrounds to the practice and are able to assist gaming clients in this highly regulated industry. We provide legal counsel across multidisciplinary areas, including negotiating and structuring the business arrangements, participating in competitive bid processes, licensing matters, financing the transaction, and handling other regulatory issues and government relations matters. We also add value in the ability to represent the needs of clients with gaming interests in matters related to real estate, land use and environmental issues, labor and employment concerns, intellectual property matters and commercial litigation cases.

Our attorneys have appeared before the New Jersey Casino Control Commission, the Pennsylvania Gaming Control Board and the National Indian Gaming Commission, as well as regulatory agencies and bodies in other states.

Representative Services

- Negotiation and structuring of joint ventures and management arrangements
- Acquisition of gaming assets or entities
- Financing and private equity funding
- General contracting
- Licensure, regulatory and complex compliance issues
- Government relations
- Real estate acquisitions and leasing
- Real estate development, including land use and environmental matters
- Trademark and patent prosecution and enforcement
- Software licensing
- Litigation and alternative dispute resolution
- Labor and employment counseling and contracting
- Employee benefits

Attorneys

J. Philip Kirchner

Steven S. Poulathas

Douglas S. Stanger

Tami Bogutz Steinberg

Representative Matters

- Representing a public gaming company in a bid for a resort casino license in western Pennsylvania
- Representing a public gaming company in its bid for a Category 2 gaming license in Pittsburgh, Pennsylvania
- Representing developers of the first Native American urban casino in California, including negotiating and drafting of documents, tribal issues (including land into trust), NIGC and California regulatory matters, and extensive government relations issues
- Representing a public racetrack company in all matters, including simulcasting at New Jersey casinos, regulatory approvals and compliance, financings, securities filings, and ultimate sale of racetracks and other assets
- Counseling major casino operator on employee relations in successful effort to avoid unionization
- Successful representation in land use and licensing disputes before the Pennsylvania Supreme Court
- Representing a local government in all aspects of gaming development from negotiations on underlying legislation to permitting issues
- Facilitating casino entry and licensure for retailers and service providers to the industry
- Representing a public gaming company in its competitive bid as manager for a gaming license in Philadelphia, Pennsylvania
- Represented a public gaming company in its successful bid as manager/developer for a resort casino license in Pennsylvania, and ongoing representation in regulatory matters
- Represented a public gaming company in its competitive bid for a gaming license in Pittsburgh, Pennsylvania, including agreement to finance a new hockey arena
- Represented developers of the first Native American urban casino in California, including regulatory matters with the state of California, Department of Interior and National Indian Gaming Commission, land into trust issues, negotiating management and buyout agreements, overseeing lobbying efforts to thwart actions to stop the project and various contractual matters
- Represented a public racetrack company in all matters, including simulcasting at casinos, regulatory approvals and compliance, financings, securities filings, stock exchange matters and general contracting. Negotiated settlement agreement resulting from lawsuit among directors, which led to ultimate sale of assets, including real estate, closed Las Vegas casino and two racetracks through private auctions and sales

Helpful Links

New Jersey

- New Jersey Casino Control Commission
- New Jersey Division of Gaming Enforcement
- New Jersey Racing Commission

Continued

- New Jersey Division of Alcohol Beverage Control

Pennsylvania

- Pennsylvania Gaming Control Board
- Pennsylvania Racing Commission
- Pennsylvania Liquor Control Board

National

- American Gaming Association