

Business Owners Forum: Buying and Selling My Business, What I Wish I Knew Beforehand

March 2, 2017

Co-hosted by: Citrin Cooperman, The DAK Group, Flaster Greenberg

Are you Ready?

Join us for an interactive panel discussion with entrepreneurs and business owners who will share their own stories of success and lessons learned when selling and buying privately-held businesses.

This special program will offer you a rare insider's look into actual transactions; panelists will discuss the practical aspects as well as the emotional side of selling your business or acquiring a business.

Too often, owners of privately-held companies encounter unexpected surprises when preparing for their exit or acquisition strategy and wish they had a road-map before they got started. Join us on March 2, 2017 and take the first step in getting ready.

Business Owners offer Tips from the Trenches:

- Learn options before buying or selling – you have choices
- What not to do when buying or selling your business
- When to start preparing your business for sale
- The top 3 things to do to get ready for a sale
- Essential considerations during the sale

Who Should Attend?

- Owners of Privately-Held Business
- Individuals looking to become an owner of a Privately-Held Business
- Private Investors
- Private Equity firms

Speakers:

C. KENNETH CLAY, Corinthian Capital (Keynote)

RICH ALBERT, Astric Technology

KEVIN T. BRADY, PhD, American Institute for History Education

Continued

MICHAEL J. KOKES, The Kokes Organization

STEPHEN OATWAY, NER Holdings /Ironhawk Advisory Group

Date and Time:

March 2, 2017 | 7:30 – 10:30 a.m.

Agenda:

7:30 am: Breakfast and Networking

8:15 am: Welcome remarks and Introductions

8:30 am: Keynote address

9:15 am: Capital Markets Update

9:30 am: Panel Discussion - Lessons Learned in Buying and Selling Closely Held Businesses

10:30 am: Formal program to adjourn/Panel members stay for “Meet the Panelists”

Location:

Flaster Greenberg PC | 1810 Chapel Avenue West | Cherry Hill, NJ 08002