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## Is It Income? The Tricky Tax Implications of Non-Salary Earnings - A Webinar

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January 28, 2014

NJICLE

Taxable income is more than just the numbers on a paycheck or a W-2. It's a complicated series of sources that come together - and if calculated incorrectly, it can create major and lasting problems for you and the clients you represent. Learn how to handle employment awards, personal injury awards, lottery winnings and more!

Personal injury attorneys, employment lawyers, business attorneys, estate attorneys and general practitioners should participate in this webinar as it could cost you more NOT to!

**Do you know the latest in how to classify what is, and more importantly, what is not income?**

**Are you aware of the most common pitfalls that attorneys face when dealing with this often tricky classification?**

Don't get caught off guard - register today for this essential new webinar to learn everything you need to know to deal with client income that isn't earned in a "traditional" or "common" way. Many clients may not understand any of this but it is important and necessary that attorneys have a clear understanding of these issues to properly advise their clients. As an attendee, you'll hear from an experienced panel of New Jersey experts, including a seasoned CPA and an tax/business attorney, as they provide you with a virtual checklist of things you can easily keep an eye out for - things you must keep an eye out for. By the end, you'll walk away with strategies to handle matters involving the income of your clients with confidence. Learn critical things you need to know to handle Income issues related to non-salary earnings for your clients, including:

- Employment Awards
- Personal Injury Awards
- Lottery Winnings
- Perks
- Property or services YOU receive for your services
- Tricky Business Earnings
- Tax treatment of attorney's "client costs advanced"
- Top Areas To Watch Out For
- Potential Areas of Concern
- New Issues
- Client Advances... and more!!

*Continued*

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**Speakers:**

**Steven Poulathas**, Shareholder, Flaster Greenberg PC

**Martin H. Abo**, CPA/ABV/CVA/CFE, Abo and Company, LLC

**Time:**

12:00 p.m. - 1:40 p.m.

**CLE:**

This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 2.0 hours of total CLE credit. Of these, 2.0 qualify as hours of credit toward certification in civil trial law.

**ATTORNEYS MENTIONED**

Steven Poulathas