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## The Future of Physician Practices: The Changing Revenue Equation -- ACOs and Other Multi-Provider Joint Ventures

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June 4, 2013

Legally Speaking Executive Roundtable Series

Traditional reimbursement models are shrinking and physicians are looking at alternative models. Flaster Greenberg represented one of the first organizations to form an ACO in South Jersey. The decisions around which one to join, how to think about structuring the contracts and what the private insurance equivalent organizations will look like are all evolving. In addition, with reimbursements squeezed, more physician practice groups are looking at ancillary revenue sources and other multi-provider joint ventures options. Join us to learn more about how to leverage these opportunities, where the potential pitfalls lie and what might make sense for your practice.

**Speakers:**

- William S. Skinner, Shareholder, Business & Corporate and Real Estate & Land Use Departments
- Alan H. Zuckerman, Shareholder, Business & Corporate Department and Healthcare, Trusts & Estates and Taxation Practice Groups

**Moderator:**

- Steve Greenberg, Chair, Business & Corporate Department and Healthcare Practice Group

**Location:**

Flaster Greenberg PC  
1810 Chapel Ave. West  
Cherry Hill, NJ 08002

**Time:**

5:00 - 7:00 p.m.

**ATTORNEYS MENTIONED**

Stephen Greenberg

Alan Zuckerman