

Understanding Damages & Indemnities in Commercial Contracts

February 20, 2013

Pennsylvania Bar Institute

[Click here for more information or to register.](#)

“Refresh” your memory and understanding of core legal principles

You learned the basics of business law back in law school. Many years and many clients later, you have to admit—a quick reminder of those “nuts and bolts” principles would be a big help to your thriving practice. This program will “refresh” your memory and understanding of the fundamentals that you learned when you were a student in law school.

Examine a contract in reverse order, beginning with breach

This course takes a “backward” look at negotiating a deal: it examines the damages and indemnities that come into play after a breach of contract, and offers document crafting guidance to ultimately avoid a breach.

Learn why a contract fails and gain a competitive advantage

Very often after a commercial contract has been signed, the legal team involved in preparing the contract loses touch with what happens under the contract. If a dispute arises, new counsel will be involved in litigating or otherwise resolving the dispute. The original team rarely receives feedback as to why the contract failed. Those reasons would be an immensely helpful aid for improving the negotiating and drafting skills of the original team.

Course Content:

Return to law school principles: a study of damages under common agreements

- Overview of damages under Pennsylvania law
- Damages under
 - merger and acquisition agreement
 - employment and consulting agreement
 - other commercial contracts

Location:

PBI Conference Center

5080 Ritter Road

Continued

Rossmoyne Exit, Route 15

Mechanicsburg, PA

Date:

Wednesday, February 20, 2013

Time:

9:00 a.m. - 12:15 p.m.

Speakers:

- Michael D. Homans, Flaster Greenberg PC
- William H. Clark, Jr., Esq
- Professor John L. Gedid
- Daniel W. Krane, Esq.

Credits:

3 Total PA CLE credits (No Ethics)