
Fifth Annual M&A Conference

January 29, 2025

FLASTER GREENBERG AND M&T BANK

Join us for Flaster Greenberg's highly anticipated Fifth Annual M&A Conference, proudly sponsored by M&T Bank!

Our half-day conference will feature three dynamic sessions, plus ample opportunities to network with business owners/executives and M&A professionals. It's the perfect setting to make valuable connections that could benefit your next deal.

The conference will begin with breakfast and extended morning networking, followed by a session on the latest trends in M&A and two other informative sessions (CLE & CPE credits available). Attendees will have additional time to connect with peers between sessions.

Conference Highlights:

- **Breakfast & Networking:** 8:00 a.m. - 8:45 a.m.
- **Conference Sessions:** 8:45 a.m. - 12:15 p.m.
- **Luncheon (\$25):** 12:15 p.m. - 1:30 p.m.
(100% of proceeds will go to the Food Bank of Southern New Jersey)
- **CLE & CPE credits available**

Date: Wednesday, January 29, 2025

Time: 8:00 a.m. - 1:30 p.m.

Location: DoubleTree by Hilton, 2349 Marlton Pike West, Cherry Hill, NJ 08002

Registration is free, but there's a nominal fee of \$25 for those attending the luncheon. All lunch proceeds will go to the Food Bank of Southern New Jersey. **Click here** to add the event to your Outlook calendar.
Click here to add the event to your Google calendar.

Agenda

WELCOME | 8:45 A.M.

Introductory Remarks by **Tami Bogutz Steinberg, Chair, Business & Corporate Department, Flaster Greenberg PC** and **Bill Cornelius, Senior Vice President, M&T Bank | Middle Market Lending Group**

SESSION I | 9:00 – 10:00 A.M.

What's Trending in M&A?

Continued

During this session, moderated by **Joseph Hayes**, Flaster Greenberg Shareholder, our panelists will discuss current trends in the market and future forecasting, including current deal terms, timing, multiples, escrows, and more.

Speakers

- **Hannah Forstner**, Vice President, Fairmount Partners
- **Ashton Phillips**, Director, Financial Sponsors Group, M&T Bank Corporation
- **Susan Rosner**, Managing Partner, Calder Associates

SESSION II | 10:00 – 11:00 A.M.

Other Forms of Consideration

Moderated by **Lauren Schwimmer**, Flaster Greenberg Shareholder, this session will cover topics such as roll-over equity, pre-deal equity, options/warrants, earnouts, and more.

Speakers

- **Andrew Bishop**, CFA, CEPA, Director, Bernstein Private Wealth Management
- **Lee Boss**, CPA, MBA, Managing Director, Mercadien
- **Alan Zuckerman**, Shareholder, Flaster Greenberg PC

REMARKS | 11:00 A.M.

Steven Poulathas, Co-Managing Shareholder, Flaster Greenberg PC

SESSION III | 11:15 A.M. – 12:15 P.M.

Raising Capital in Advance of a Sale

Moderated by **Mariel Giletto**, Flaster Greenberg Shareholder, this session will discuss effective strategies for raising capital to prepare a company for a future sale or other exit strategy.

Speakers

- **Patrick Mooney**, CEO, Linnaeus Therapeutics, Inc.
- **Doc Parghi**, Managing Partner, SRI Capital
- **Michael Roth**, Managing Partner, V&R Advisory & Capital

Luncheon Immediately Following

SPONSORED IN CONJUNCTION WITH:

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ATTORNEYS MENTIONED

Mariel Giletto

Joseph Hayes

Steven Poulathas

Lauren Schwimmer

Tami Bogutz Steinberg

Alan Zuckerman