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## Third Annual M&A Conference

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January 19, 2023  
Flaster Greenberg PC

### **FLASTER GREENBERG'S THIRD ANNUAL M&A CONFERENCE**

SPONSORED BY Flaster Greenberg, M&T BANK, and KPMG

Join us as we partner with our colleagues from M&T Bank and KPMG for Flaster Greenberg's 3rd annual Mergers & Acquisitions half-day conference.

Attendees will have the opportunity to network with other professionals in the M&A and middle market industries and make meaningful connections that could prove advantageous for the next deal. Our esteemed panelists consisting of investment bankers, commercial bankers, accountants, business brokers, insurance professionals and attorneys will discuss current trends in M&A, representation and warranty insurance, tax planning and strategies, business valuations, earnouts and lower middle market transaction trends, in addition to ample time for networking.

Our half-day program is geared toward accountants, financial advisors, bankers, investors, M&A advisory firms, CFOs, CEOs, business owners/managers/directors, and in-house counsel. CPE and CLE credits will be available. Confirmed itinerary and speakers are listed below.

## Date and Time

Thursday, January 19, 2023 | 8:00 a.m. - 1:30 p.m.

**Breakfast & Networking:**

8:00 – 8:30 a.m.

**Conference:**

8:30 – 11:30 a.m.

**Networking Lunch:**

12:00 – 1:30 p.m. (separate registration required)

## Location

DoubleTree by Hilton  
2349 Marlton Pike West  
Cherry Hill, NJ 08002

## Agenda

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## NETWORKING AND BREAKFAST

8:00 – 8:30 a.m.

## WELCOME AND INTRODUCTORY REMARKS

- **Tami Bogutz Steinberg**, Chair, Business & Corporate Department, Flaster Greenberg PC
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## SESSION I: WHAT'S TRENDING IN M&A

8:40 – 9:40 a.m.

### *Speakers:*

- **Christopher Hanssens**, Managing Partner and Co-Founder, Eureka Equity Partners
- **Paul Hogan**, Managing Director-Debt Capital Markets, M&T Bank
- **Steve Kantor**, Executive Vice President, KEH Insurance Agency
- **Ian Pemberton**, Managing Director, KPMG Corporate Finance LLC

### *Moderator:*

- **Alan Zuckerman**, Shareholder, Corporate, Tax, and Trusts & Estates, Flaster Greenberg PC
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## SESSION II: TAX PLANNING

9:50 – 10:40 a.m.

### *Speakers:*

- **Diane DeCesare**, CPA, MT, Tax Partner, Armanino LLP
- **Adam DiMedio**, Managing Director, KPMG M&A Tax
- **Joseph Hayes**, Shareholder, Corporate, Tax, and Trusts & Estates, Flaster Greenberg PC
- **Jeffrey Kelson**, Partner, Eisner Advisory Group LLC

### *Moderator:*

- **Matthew Meltzer**, Counsel, Corporate and Tax, Flaster Greenberg PC
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## SESSION III: BUSINESS VALUATIONS, EARNOUTS, LOWER MIDDLE MARKET TRANSACTIONS

10:50 – 11:30 a.m.

### *Speakers:*

- **Steve Raymond**, Managing Director, The DAK Group, Ltd.
- **Ken Richardson**, Executive Director, Vantage Commercial
- **Stacey Udell**, CPA/ABV/CFF, CVA, Principal, Regional Director, HBK Cannabis Solutions

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**Moderator:**

- **Marief Giletto**, Shareholder, Corporate, Flaster Greenberg PC

**CONCLUDING REMARKS:**

- **Steven Poulathas**, Co-Managing Shareholder, Flaster Greenberg PC

**NETWORKING LUNCH:**

12:00 – 1:30 p.m.

**ATTORNEYS MENTIONED**

Marief Giletto

Joseph Hayes

Matthew Meltzer

Steven Poulathas

Tami Bogutz Steinberg

Alan Zuckerman