

## Litigating Civil Cases From Start to Finish

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June 27, 2019

NBI

Mitchell Kizner will be speaking on the topic "Legal Ethics: Avoiding Key Dangers" at the upcoming NBI seminar "Litigating Civil Cases From Start to Finish" on June 27, 2019 at the Holiday Inn Philadelphia-Cherry Hill in Cherry Hill, NJ. Mitchell's panel will be the closing panel from 3:30 - 4:30 p.m.

### Agenda

#### **1. Top Civil Litigation Do's and Don'ts**

*9:00 - 9:50, Shawn C. Huber in Cherry Hill.*

1. Court Procedure
2. Motions
3. Discovery
4. Voir Dire and Jury Selection
5. Trial Practice and Presentation

#### **2. Motion Practice and Pleadings: Getting What You Want**

*9:50 - 10:40, Shawn C. Huber in Cherry Hill.*

1. Applying the Rules of Civil Procedure
2. Pleadings Standards and Sufficiency
3. Motion to Dismiss
4. Summary Judgment Motions
5. Motions *in Limine*
6. Tips for Effective Brief Writing

#### **3. Discovery, Depositions and Evidence Rules: Real-World Applications**

*10:55 - 11:45, Jeanine D. Clark in Cherry Hill.*

1. Effective Use of Discovery Tools (Interrogatories; Requests for Production; Requests for Admissions; Subpoenas)
2. Obtaining Evidence From Electronic Devices
3. Taking Depositions
4. Defending Depositions (and Properly Using Objections)
5. Evaluating Admissibility
6. Laying a Foundation to Get Your Evidence Introduced
7. Witness Testimony and Reports
8. Applying the Hearsay Rule and Exceptions

9. Keeping Evidence Out

**4. How to Authenticate Social Media, Email and Text Evidence**

*12:45 - 1:35, Jeanine D. Clark in Cherry Hill.*

1. Proactively Ensuring Authenticity
2. Proving Electronic Documents Have Not Been Modified
3. Identifying Who Made the Post and Linking to the Purported Author
4. Authenticating Through Witness Testimony
5. Authenticating via Distinctive Characteristics and Circumstantial Evidence
6. Self-Authentication Methods

**5. Conducting Voir Dire and Jury Selection**

*1:35 - 2:25, Kimberly A. Hoehing in Cherry Hill.*

1. Preparing for Voir Dire
2. Investigating Jurors
3. Reading Personality Types and Non-Verbals
4. Building Rapport
5. Introducing Case Information
6. Asking the Right Questions
7. Eliciting Bias and Obtaining Cause Challenges
8. Getting Quiet Jurors Talking
9. Effective Use of Peremptory Challenges

**6. Building Your Civil Trial Skills**

*2:40 - 3:30, Kimberly A. Hoehing in Cherry Hill.*

1. Opening Statements: Telling a Persuasive Story
2. Conducting Direct Examination
3. Cross-Examining and Impeaching Witnesses
4. Using Objections
5. Arguing Damages at Trial
6. Delivering Summations and Jury Instructions

**7. Legal Ethics: Avoiding Key Dangers**

*3:30 - 4:30, Mitchell H. Kizner in Cherry Hill.*

1. Handling Prejudicial Evidence
2. Social Media and Legal Ethics
3. Communicating with Jurors
4. Preparing vs. Coaching Witnesses
5. Avoiding Conflicts of Interest

*Continued*

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**Date and Time**

Thursday, June 27, 2019

9:00 a.m. - 4:30 p.m.

**Location**

Holiday Inn Philadelphia-Cherry Hill

2175 Marlton Pike W

Cherry Hill NJ 08002