

## Mergers and Acquisitions

Whether our client is the buyer, the seller, a lender, a security-holder, an employee group, or another interested party, we apply our extensive experience and knowledge in a variety of merger and acquisition transactions, including cash purchases, earn-outs, spinoffs and splitups, and a range of tax-favored reorganizations. Frequently we are asked to consult not only with respect to the technical legal aspects of a merger and acquisition transaction but also with respect to valuation and other business issues. Our extensive expertise in Federal and State taxation can be especially important in this highly complex area, where a seemingly nominal change in the structure of a transaction can have surprising and far-reaching tax consequences.

Understanding our client's business strategy is always a first step in finding legal solutions. Whether helping to choose and execute the right deal structure, or negotiating and closing the deal, our corporate attorneys have dealt with a variety of issues and have played a role in handling the following transactions:

### fg's second annual m&a conference recap

More than 150 of South Jersey's business leaders in various M&A industry sectors joined together at the Crowne Plaza in Cherry Hill, NJ on January 30th to attend Flaster Greenberg's Second Annual M&A Conference. The half-day program was bursting with opportunities for attendees to network and achieve their next deal. At its core, the conference featured three educational panel discussions -- led by 11 dynamic speakers and leaders in the M&A space -- each which centered around the M&A industry, including trends in the M&A space, financial due diligence & clean up, and banking & financing options.

This conference, which doubled in size from the inaugural conference last year, attracted investment bankers, traditional and alternative capital and finance professionals, investors, M&A advisory firms, CFOs, CEOs, business owners, managers and directors, and in-house counsel who sought value in making connections and gaining insight from the reputable panelists.

The high caliber quality of attendees the firm's M&A conference attracts each year continues to serve as the meeting ground for folks in the M&A space looking to connect with industry leaders, hear from top-notch panelists as well as a great venue for deal-making. Feedback from attendees this year was fantastic, including confirmation of several deals and transactions aligned over the last two weeks.

### Attorneys

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Click [here](#) to view the Second Annual M&A Conference booklet for more information and click [here](#) to see more photos from the event on the firm's Facebook page. If you are interested in learning more about the conference, or are interested in reserving your spot for the Third Annual M&A Conference in 2021, please contact Steve Poulathas, Chair of Flaster Greenberg's Business & Corporate Department.